

**Organic Trade Association
Expo West Buyer's Mission, March 12-14, 2010
Malaysia, Australia, Korea, France, Singapore, and Italy
Participants 2010**

NAME: Mr. T.C. Lee
COMPANY: FMC Greenland SDN BHD
ADDRESS: 39C, JALAN KENARI 21, BANDAR PUCHONG JAYA, 47100
SELANGOR MALAYSIA
TEL: 603-80708310
FAX: 603-80708309
EMAIL: gimage@po.jaring.my
WEBSITE: www.gimage@po.jaring.my OR www.bmsorganics.com
Company Type: Manufacturer, Distributor, Retailer
Company size: 200 employees
Annual Sales (2009): USD 5 Million
Total value of US imports (2009): approx USD 0.5 million

Ingredients of Interest:

Supplements	Medicinal Herbs
Enzyme	Flour
Fruit sauces	Honey, Bee Products
Oats, Oat Products	Molasses
Soy Products	Sugar
Vinegar	Vitamins & supplements
Wheat, wheat products	

Retail Products of Interest:

Natural products	Aloe Vera Products
Health Foods	
Breakfast Cereal	Ketchup

NAME: Yann Shyuan Liew
COMPANY: GCH Retail (Malaysia) SDN. BHD.
ADDRESS: MEZZANINE FLOOR, GIANT HYPERMARKET, SHAH ALAM
STADIUM, LOT 2, PERSIARAN SUKAN, SEKSYEN 13 40100 SHAH
ALAM, SELANGOR DARUL EHSAN, MALAYSIA
TEL: 603-5544 8895
FAX: 603-5511 9661
EMAIL: yann_shyuan@giant.com.my
WEBSITE: www.giant.com.my or www.coldstorage.com.my or
www.dairyfarmgroup.com

Company Type: Retailer

Retail Products of Interest:

Breads/Bread mixes
Natural products Health Foods
Beans, Peas Legumes – Dried
Ready-to-Eat Pasta (Prepared Meals)
Cookies
Fruit – Canned

Cakes/Cake mixes
Vegetables – Canned
Salad Dressings
Breakfast Cereal
Crackers/biscuits

NAME: Roger Pitt
COMPANY: Kadac Pty Ltd
ADDRESS: P.O. Box 139
Moorabbin VIC 3189 Australia
TEL: 61-38585 3 1550
FAX: 61-39585 7293
EMAIL: rpitt@kadac.com.au
WEBSITE: www.kadac.com.au
Company Type: Importer, Distributor, Wholesaler
Company size: 75+ employees
Annual Sales (2008): US \$20 MIL
Total value of imports (2008): US \$3 MIL
Total value of US imports (2008): US \$1.9 MIL

Ingredients of Interest:

Cocoa Products
Dietary Fiber
Molasses
Sugars
Vinegar
Spelt Flour

Flour
Maple Products
Nuts
Sweeteners
Whey Products

Retail Products of Interest:

Fruit – Canned

Other: Interested in New and Innovative Products/Brands

NAME: Pierre-Jean Caron
COMPANY: Frutis
ADDRESS: 5 rue de la Corderie, Centra 308, 94586 Rungis cedex, France
TEL: 33 1 4687 5498
FAX: 33 1 4687 5808

EMAIL: ok@frutis.com

WEBSITE: www.frutis.com

Company Type: Distributor

Annual Sales (2009): 2.5 million Euro

Total value of imports (2009): 2.1 million Euro

Total value of US imports (2009): 400,000 Euro

Ingredients of Interest:

Cocoa Products

Antioxidants

Dietary Fibers

Essential oils

Extracts

Fragrance Ingredients

Medicinal Herbs

Mushrooms

Molasses

Oils

Seeds

Teas

Coconut

Coffee

Enzymes

Flavors

Flours

Fruit Sauces

Honey, Bee Products

Nut Butter

Nuts

Sugars

Supplements

Vitamins

Retail Products of Interest:

Bakers mix/Bakery dough

Bakery Ingredients/Mixes/Products

Flavorings

Pie Shells

Pudding/Pie Filling

Aromatic Rice

Aloe Vera Products

Beans, Peas Legumes – Canned, Dried, Pickled

Barbecue Sauce

Dips

Breakfast Cereal

Dry Mix Sauces

Ethnic Spices (Creole, Cajun, Tex-Mex)

Ketchup

Misc. Spices

Salsas

Poultry

Canned Meat

Exotic/Game Meats

Canned Ready-to-Serve Meals

Ethnic Prepared Meals

Snack Foods

Candy bars

Cookies

Beef Jerky

Vegetables – Canned, Fresh, Frozen, Pickled

Breads/Bread mixes

Cakes/Cake mixes

Nuts

Pizza Crust

Shortening

Rice Cakes

Natural products Health Foods

Condiments

Chile products

Hot sauce

Granola

Mustards

Spaghetti/Pizza Sauce

Mayonnaise

Salad Dressings

Beef

Pork

High-value/Specialty Meats

Popcorn

Prepared Meals

Frozen entrees

Soups

Chips

Crackers/biscuits

Granola bars

Fruit – Canned, Fresh, Frozen

NAME: Won Kyu Son
COMPANY: Yugginongsan Co.,Ltd
ADDRESS: 659-13 Bokjungdong Sujunggu Sungnam Kyunggido Korea
TEL: 031-758-1484
FAX: 031-758-0660
EMAIL: brucewonkyu@yahoo.co.kr
WEBSITE: www.organic-story.com
Company Type: Distributor, Wholesaler
Annual Sales (2009): USD 7,000,000
Total value of imports (2009): USD 2,000,000
Total value of US imports (2009): USD 2,000,000

Ingredients of Interest:

Aloe Vera	Antioxidants
Coconut	Flavors
Extracts	Gums
Mushrooms	Nuts
Oils	Olives
Seasonings	Small Grains
Soy Products	Starches
Sugars	Supplements
Teas	

Other:

Organic Curry Powder	Organic Maltodextrine
Organic Coconut Butter	

Retail Products of Interest:

Bakers mix/Bakery dough	Breads/Bread mixes
Breakfast Cereal	Rice Cakes
Nuts	Natural products Health Foods
Beans, Peas Legumes – Canned, Dried	Pork
Canned Meat	Soups
Candy bars	Chips
Cookies	Crackers/biscuits
Beef Jerky	Granola bars
Fruit – Canned	Vegetables – Canned

NAME: Mr. Byoung-Jean Kim
COMPANY: GED Corporation
ADDRESS: 203Ho, 617-2, Gonglung-Dong, Nowon-Ku, Seoul, 139-240, Korea
TEL: 82-2-975-2922
FAX: 82-2-975-2920

EMAIL: byoungjean@hanmail.net
WEBSITE: www.gedfood.co.kr
Company Type: Distributor, Wholesaler
Annual Sales (2009): 3,000,000 USD
Total value of imports (2009): 1,500,000 USD
Total value of US imports (2009): 500,000 USD

Ingredients of Interest:

Coffee

Other:

Frozen/Dried Blueberries
Frozen/Dried Cranberries

Frozen/Dried Raspberries

Retail Products of Interest:

Bakers mix/Bakery dough
Aloe Vera Products
Dips
Hot Sauce
Nuts
Beans, Peas Legumes – Canned
Granola
Ketchup
Salad Dressing
Spaghetti/Pizza Sauce
Ethnic Prepared Meals
Candy bars
Cookies
Fruit – Canned, Frozen

Breads/Bread mixes
Barbecue Sauce
Chili Products
Popcorn
Natural products Health Foods
Breakfast Cereal
Mustards
Mayonnaise
Salsa
Canned Ready-to-Serve Meals
Soups
Chips
Crackers/biscuits
Vegetables – Canned, Pickled

NAME: Ms Fiona Ng
COMPANY: Culina Pte Ltd
ADDRESS: 24 Senoko Way Singapore 758 046
TEL: 65 6753 6966
FAX: 65 6753 2420
EMAIL: Janice@culina.com.sg
WEBSITE: www.culina.com.sg
Company Type: Distributor, Retailer
Annual Sales (2009): SGD 12 million
Total value of US imports (2009): SGD 96000

Ingredients of Interest:

Cheese

Cheese Analogs

Retail Products of Interest:

Breakfast Cereal	Breads/Bread mixes
Cakes/Cake mixes	Granola
Rice Cakes	Beef
Poultry	Pork
Canned Meat	High-value/Specialty Meat products
Nuts	Candy bars
Ethnic Spices (Creole, Cajun, Tex-Mex)	Granola bars
Chips	Crackers/biscuits
Cookies	

NAME: Mr. De Lu Lim
COMPANY: Wee Hoe Cheng Chemicals Pte Ltd
ADDRESS: No. 11 Loyang Walk Loyaiig Industrial Park Singapore 508794
TEL: 65 65452888
FAX: 65 65452306
EMAIL: whcksng@whc.com.sg
WEBSITE: www.weehoecheng.com
Company Type: Manufacturer, Distributor, Wholesaler
Total value of US imports (2009): USD \$5 million

Ingredients of Interest:

Aloe Vera	Anti-caking agents
Antioxidants	Butter
Calcium	Cheese
Cheese Analogs	Coffee
Cocoa Products	Corn
Corn Products	Dairy Products – Cultured
Dairy Products – Powdered	Dietary Fibers
Eggs	Egg Products
Emulsifiers	Flavors
Extracts	Honey, Bee Products
Humectants	Juice Sweeteners
Maple Products	Malt Products
Milk	Milk Products
Mushrooms	Nuts
Oats/Oat Products	Seasonings
Seeds	Shortening
Soy Products	Spices
Starches	Sweeteners
Teas	Wheat Grass
Whey/Whey Products	Yeast/Yeast Products
Probiotics	

Retail Products of Interest:

Bakers mix/Bakery dough
 Cakes/Cake mixes
 Flavorings
 Beef Jerky
 Pudding/Pie Filling
 Aromatic Rice
 Aloe Vera Products
 Barbecue Sauce
 Breakfast Cereal
 Dry Mix Sauces
 Ethnic Spices (Creole, Cajun, Tex-Mex)
 Ketchup
 Beef
 Poultry
 Snack Foods
 Candy bars
 Cookies

Breads/Bread mixes
 Cereal/Rice
 Nuts
 Pizza Crust
 Shortening
 Rice Cakes
 Natural products Health Foods
 Condiments
 Granola
 Mayonnaise
 Spaghetti/Pizza Sauce
 Salad Dressings
 Granola bars
 Pork
 High-value/Specialty Meat products
 Chips
 Crackers/biscuits

NAME: Thomas Rossi
COMPANY: Organic Oils Spa
ADDRESS: Strada Montebuono 12/b – 06132 Mugnano (Perugia) - Italy
TEL: 39 075 52999209
FAX: 39 075 6959242
EMAIL: thomas.rossi@organicoils.it
WEBSITE: www.organicoils.it
Company Type: Manufacturer
Company size: 30 employees
Annual Sales (2009): 9,000,000 euro
Total value of imports (2009): 2,000,000 euro
Total value of US imports (2009): 250,000 euro

Ingredients of Interest:

Antioxidants
 Coconut
 Seeds
 Soy Products
 Olives
 Oils

Fats
 Seasonings
 Small Grains
 Soybeans
 Nuts

Retail Products of Interest:

Salad Dressings
 Natural products Health Foods